

Press Release

secunet Security Networks AG publishes its 9-month report for 2013

[Essen, 6 November 2013] secunet Security Networks AG (ISIN DE0007276503, WKN 727650), a leading German supplier of high-quality IT security and an IT security partner of the Federal Republic of Germany, publishes its 9-month report for 2013 today. In the first nine months of the financial year, the company posted sales on par with the previous year. The EBIT recorded is slightly negative. The forecast for the 2013 financial year has been adjusted due to projects being postponed by customers but the medium- to long-term outlook for the company's development remains positive.

The secunet Group posted sales of Euro 41.3 million from January through September 2013 and is therefore at the same level as the previous year (Euro 41.4 million). This development is due to delays in the completion of major projects.

In the first nine months of 2013, earnings before interest and taxes (EBIT) amounted to Euro -0.04 million (previous year: Euro 0.8 million). After-tax earnings from January through September 2013 stood at Euro -0.1 million compared with Euro 0.4 million in the same period of the previous year. Accordingly, earnings per share in the first nine months of the year were Euro -0.02, having been Euro 0.06 in the previous year.

"We achieved record results in the third quarter of 2012 – this must be taken into account when comparing to the current year," says Dr Rainer Baumgart, Chairman of the Board of Management at secunet Security Networks AG. "What's more, when we look at the year as a whole, we must consider that the fourth quarter is traditionally characterised by substantially higher sales and EBIT."

The fourth quarter of the current financial year will also be decisive in achieving this year's financial goals. Nevertheless, major projects

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planned for the upcoming quarter of 2013 have been postponed by customers. The Board of Management has therefore already adjusted the forecast for 2013: sales of Euro 64 million with an EBIT of Euro 4 million are expected. "secunet has clearly been set back in the short-term by the delay of major projects," says Dr Rainer Baumgart.

As of 30 September 2013, the secunet Group's order volume according to IFRS stood at Euro 39.9 million, compared to Euro 44 million in the previous year. Other orders not included in the order volume are expected to result from existing framework agreements. In light of the current discussion on information security, the company expects to see increasing demand for IT security and high-security.

"Our high-security products are still in very high demand," adds Dr Rainer Baumgart. "We are also enjoying increasing success in related areas such as automated border control, as well as getting involved in other major strategic projects with long-term effects. We therefore remain optimistic about our medium- to long-term outlook."

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About secunet

secunet is one of the leading German providers of high-quality IT security. Over 300 experts work in the areas of cryptography, e-government, business security and automotive security, and develop innovative products in these fields in addition to highly secure and reliable solutions. Many DAX companies as well as numerous authorities and organisations are among secunet's national and international customers, which total over 500. secunet is IT security partner of the Federal Republic of Germany and partner in the Alliance for Cyber Security. secunet was founded in 1997 and achieved sales of EUR 67.2 million in 2012. secunet Security Networks AG is listed on the Prime Standard of the German Stock Exchange

Additional data is available from www.secunet.com

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