

Press release

secunet Security Networks AG closes first half of 2021 very well

- Sales revenues up 30% to 147.6 million euros (H1 2020: 113.4 million euros)
- Growth in both segments
- EBIT improves 49% to 24.2 million euros (H1 2020: 16.2 million euros)
- Order book higher than previous year's value
- Full-year forecast confirmed

[Essen, 11 August 2021] secunet Security Networks AG (ISIN DE0007276503, WKN 727650) today publishes its Half-Year Financial Report 2021. The results achieved in the first half of the 2021 financial year considerably exceeded the Company's expectations at the start of the financial year.

In the reporting period from 1 January to 30 June 2021, secunet Group increased sales revenue by 30% from 113.4 million euros in the previous year to 147.6 million euros. Earnings before interest and taxes (EBIT) grew by 49%, to 24.2 million euros (previous year: 16.2 million euros).

Sales in the Public Sector segment – whose products and services are geared towards public clients within and outside Germany, as well as international organisations – rose by 21% to 122.4 million euros (previous year: 101.0 million euros). Growth was driven primarily by continued very high demand from the public sector for secure mobile workstations. The segment contributed 83% to Group sales revenue (previous year: 89%).

The Business Sector segment – which addresses its range of products and services towards companies in the private and healthcare sectors – more than doubled its sales revenue from 12.4 million euros to 25.2 million euros. The decisive factor here was the product business with the secunet healthcare connector, which developed very well in the reporting period. The share of this segment in the Group's sales revenue in the first half-year was thus 17% (previous year: 11%).



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EBIT increased in both segments as a result of the higher demand for products. EBIT in the Public Sector grew by 18% to 23.0 million euros (previous year: 19.5 million euros). The Business Sector generated a positive EBIT of 1.2 million euros, as against -3.2 million euros in the previous year.

The order book as at 30 June 2021 amounted to 160.9 million euros and was thus higher than at the same reporting date in the previous year (111.7 million euros) and at the end of the 2020 financial year (149.5 million euros). The increase in the order book results primarily from a high level of orders received from customers in the Public Sector segment.

“We achieved outstanding sales and earnings growth in the past half-year – significantly exceeding our planning at the beginning of the financial year,” says Axel Deininger, CEO of secunet Security Networks AG. “We are particularly encouraged by the fact that all segments contributed to our performance. In view of the continuing high demand for our high-quality and innovative IT security solutions, we are optimistic about the second half of the year.”

The Management Board of secunet Security Networks AG confirms its full-year forecast for secunet Group, which it raised on 20 April 2021: it anticipates sales revenues of around 330 million euros and an EBIT of around 59 million euros (original forecast: sales revenues 260 million euros, EBIT 38 million euros; 2020 financial year: sales revenues 285.6 million euros, EBIT 51.6 million euros). Achieving this forecast will depend to a large extent on continuation of a stable supply situation for intermediate products, in particular the availability of semiconductors.

The Half-Year Financial Report 2021 of secunet Security Networks AG is available for you to download at www.secunet.com. Next financial date: 3 November 2021, Group Quarterly Statement as at 30 September 2021.



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secunet – protection for digital infrastructures

secunet is Germany's leading cybersecurity company. In an increasingly connected world, the Company's combination of products and consulting assures resilient digital infrastructures and the utmost protection for data, applications and digital identities. secunet specialises in fields with particular requirements on security – such as cloud computing, IIoT, eGovernment and eHealth. With security solutions from secunet, companies can maintain the highest security standards in digitalisation projects and thus expedite their digital transformation.

Over 700 experts strengthen the digital sovereignty of governments, businesses and society. secunet's customers include federal ministries, more than 20 DAX-listed corporations as well as other national and international organisations. The Company was founded in 1997. It is listed in the Prime Standard segment of the Frankfurt Stock Exchange and achieved revenues of 285.6 million euros in 2020.

secunet is an IT security partner to the Federal Republic of Germany and a partner of the German Alliance for Cyber Security.

Further information can be found at www.secunet.com.

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