

Press release

## **secunet Security Networks AG during the first quarter of 2017: Growth in revenue and earnings**

[Essen, 3 May 2017] **secunet Security Networks AG** (ISIN DE0007276503, WKN 727650), a leading German supplier of high-quality, reliable IT security and an IT security partner of the Federal Republic of Germany, today published its Quarterly Group Statement regarding the period ending 31 March 2017. The Company recorded year-on-year growth in all units, and earnings before interest and taxes improved. The forecast for the full year is confirmed.

In the period from January to March 2017, the secunet Group achieved revenue of 24.7 million euros. When compared to the revenue during the same period of the previous year (19.4 million euros), this represents an increase of 27% or 5.3 million euros, which is primarily due to growth in the product business (hardware and licences).

The secunet Group achieved earnings before interest and taxes (EBIT) of 0.9 million euros in the first three months of 2017. Compared to the EBIT in the same reporting period of the previous year (0.2 million euros), this corresponds to an improvement of 0.7 million euros. The positive trend in earnings is largely due to the increase in product sales.

"The demand for our products and solutions remains high," explained Dr Rainer Baumgart, Chairman of the Management Board of secunet Security Networks AG. "We are focusing on reliable and high-quality cybersecurity solutions 'made in Germany', and our sustained growth is testament to the success of this strategy."

As at 31 March 2017, secunet Security Networks AG's order book according to IFRS totalled 70.5 million euros, up 65% on the order book as at the previous year's reporting date (42.8 million euros).



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"The first quarter of 2017 has given secunet a good start to the year. Nevertheless, our estimates concerning the framework conditions for our business have not changed; we therefore hold firm to our forecast for the 2017 financial year," commented Dr Baumgart. It is still anticipated that revenues and EBIT will be slightly below the previous year's level.

The Group Quarterly Communication relating to the period ending 31 March 2017 is available to download from [www.secunet.com](http://www.secunet.com) under Investor Relations / News and Publications / Financial Reports. Next date in the financial calendar: Ordinary General Meeting of secunet Security Networks AG on 04 May 2017 in Essen.

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### About secunet

secunet is one of the leading German providers of high-quality IT security. Over 400 experts work in the areas of cryptography, eGovernment, business security and automotive security, and develop innovative products in these fields in addition to highly secure and reliable solutions. Many DAX companies as well as numerous authorities and organisations are among secunet's national and international customers, which number over 500 in total. secunet is an IT security partner of the Federal Republic of Germany and a partner of the German Alliance for Cyber Security.

secunet was founded in 1997 and achieved revenues of 115.7 million euros in 2016. secunet Security Networks AG is listed on the Prime Standard of the German Stock Exchange.

Further information can be found at [www.secunet.com](http://www.secunet.com).

### Disclaimer

*This press release contains predictive statements. Predictive statements are statements that do not describe facts of the past; they also include statements regarding our assumptions and expectations. Any statement in this press release that conveys our intentions, assumptions, expectations or predictions (and the assumptions on which they are based) is a predictive statement. These statements are based on planning, estimates and forecasts that are currently available to the management of secunet Security Networks AG. Predictive statements therefore only apply to the day on which they were made. We assume no obligation to update such statements with regard to new information or future events.*

