# secunet

## **Press Release**

# First half of 2015 for secunet: increase in revenues, improvement in earnings

- Revenues grew in the first half of the year by 23%
- EBIT increased by 1.5 million euros compared to the previous year
- 2015 forecast unchanged

*[Essen, 5 August 2015]* secunet Security Networks AG (ISIN DE0007276503, WKN 727650), a leading German supplier of highquality, reliable IT security and an IT security partner of the Federal Republic of Germany, published its Half-Year Report for 2015 today.

In the first half of 2015, the secunet Group increased revenues by 23% from 28.8 million euros in the previous year to 35.3 million euros.

The growth in revenues can be attributed to the increase in sales for products and services relating to cyber security and for the SINA cryptographic products, which the Public Sector business unit supplies to public clients. This sees the Public Sector business unit continue to account for the majority of the secunet Group revenues at 85% (previous year: 77%). Compared to the previous year, revenues in the Public Sector business unit rose by 34% from 22.3 million euros to 29.9 million euros.

Revenues in the Business Sector business unit, which offers services and solutions to meet the specific requirements of companies in the private sector, were 5.4 million euros in the first half of 2015, compared to 6.5 million euros in the same period of the previous year.

The costs in the secunet Group rose less sharply than revenues: accordingly, the earnings before interest and taxes (EBIT) of the secunet Group improved compared to the previous year from -1.3 million euros to 0.3 million euros. The secunet Group generated group earnings for the first half of 2015 of 0.5 million euros compared to -0.9 million euros in the previous year. Diluted and undiluted earnings per





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share at the end of the first half of 2015 stood at 0.07 euro, compared to -0.14 euro in the previous year.

"The consistently positive business performance from secunet in the first half of this year confirms our long-term strategic focus," says Dr Rainer Baumgart, Chairman of the Management Board of secunet Security Networks AG. "We offer our customers high-quality, reliable cyber security made in Germany, and in doing so, we meet their needs and lay the foundations for future growth."

The order book of the secunet Group according to IFRS was 39.3 million euros at the end of June 2015 and is up 12% compared to 30 June 2014 (35.1 million euros). The revenues in the second half of 2014 were heavily influenced by the effects of recovery in purchases by major customers. These effects are not expected in 2015. In light of this, the Management Board is confirming its forecast for the 2015 financial year: it expects revenues and EBIT to remain at around the same level as in the previous year.

The Half-Year Report 2015 for secunet Security Networks AG is available to download at <u>www.secunet.com</u> under Investor Relations > News and Publications. Next date in the financial calendar: 9-Month Report 2015 on 4 November 2015.

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#### About secunet

secunet is one of the leading German providers of high-quality IT security. Over 350 experts work in the areas of cryptography, e-government, business security and automotive security, and develop innovative products in these fields in addition to highly secure and reliable solutions. Many DAX companies as well as numerous authorities and organisations are among securet's national and international customers, which total over 500. securet is IT security partner of the Federal Republic of Germany and partner in the Alliance for Cyber Security.

secunet was founded in 1997 and achieved sales of EUR 82.2 million in 2014. secunet Security Networks AG is listed on the Prime Standard of the German Stock Exchange

Additional data is available from www.secunet.com

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