secunet

Half-year financial report 2025

secunet Security Networks AG

13 August 2025

Marc-Julian Siewert (CEO)
Jessica Nospers (CFO)

secunet in the first half of 2025: Very well positioned

- Strong increase in revenue
- Significant improvement in earnings
- High order backlog
- **Forecast for 2025 confirmed**

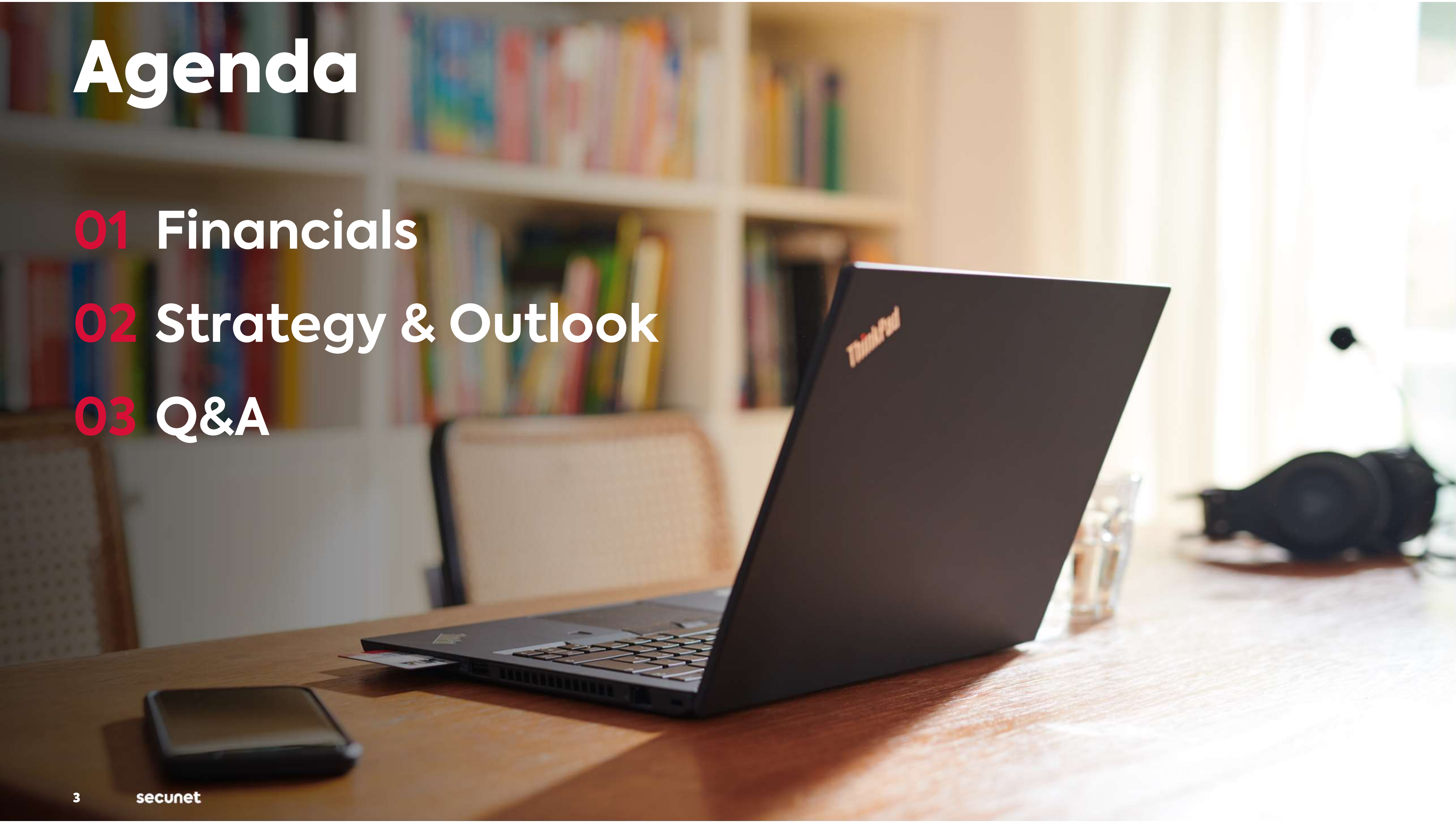
Revenue	171.7 million (144.3
EBIT	7.2 million (1.4)
Order book	192.5 million (205.3)

Agenda

01 Financials

02 Strategy & Outlook

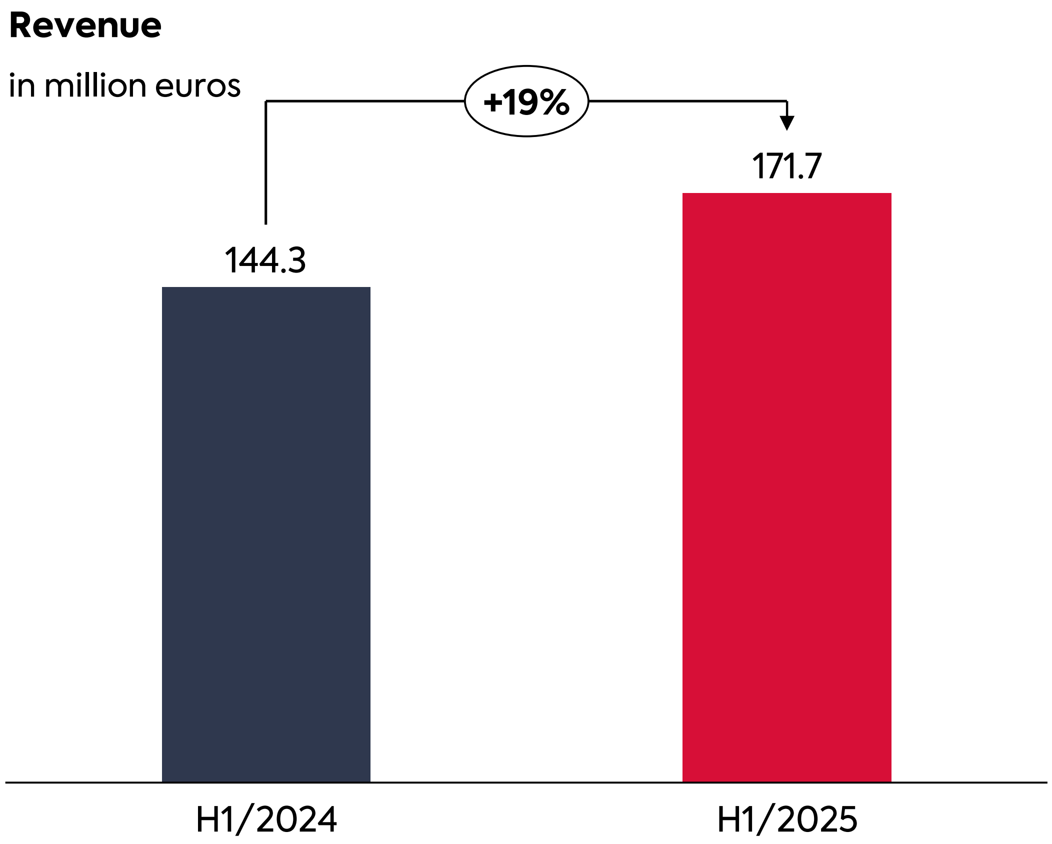
03 Q&A



01

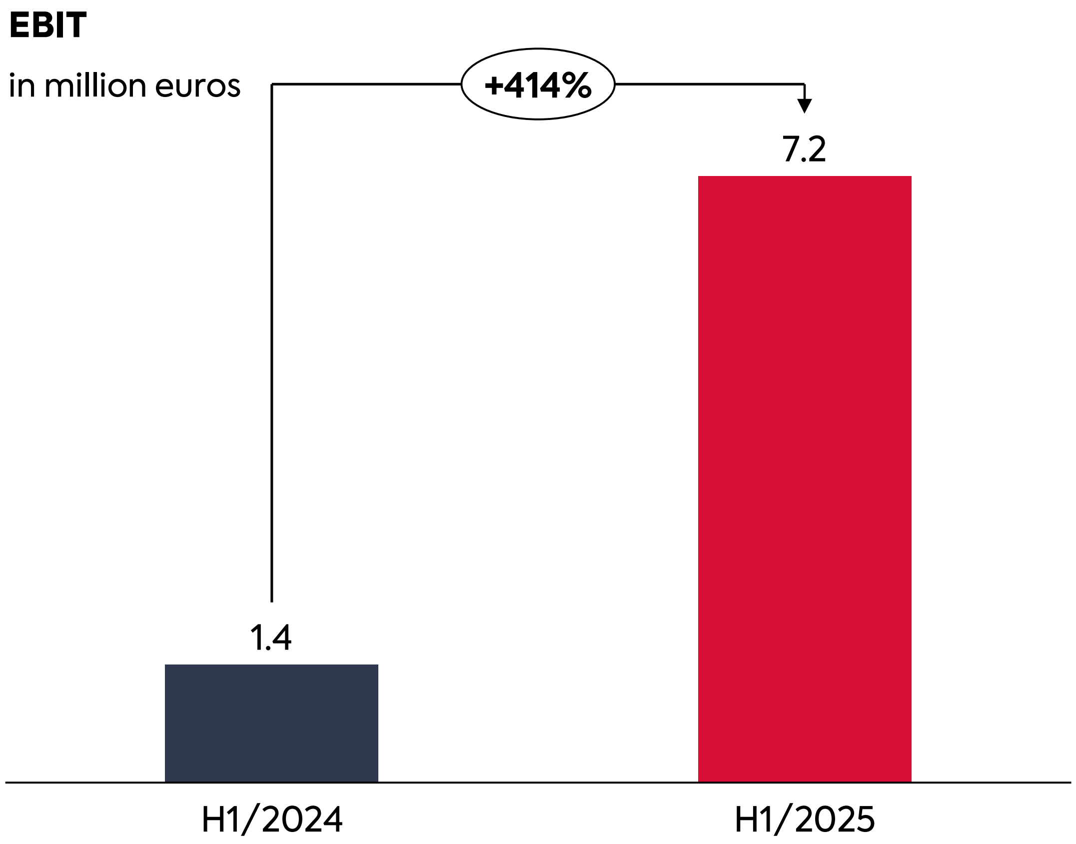
1. Financials

Revenue



- Strong year-on-year increase in revenue
- Sustained impact of particularly strong Q1 (orders from end of 2024 executed)
- Growth in all segments

EBIT

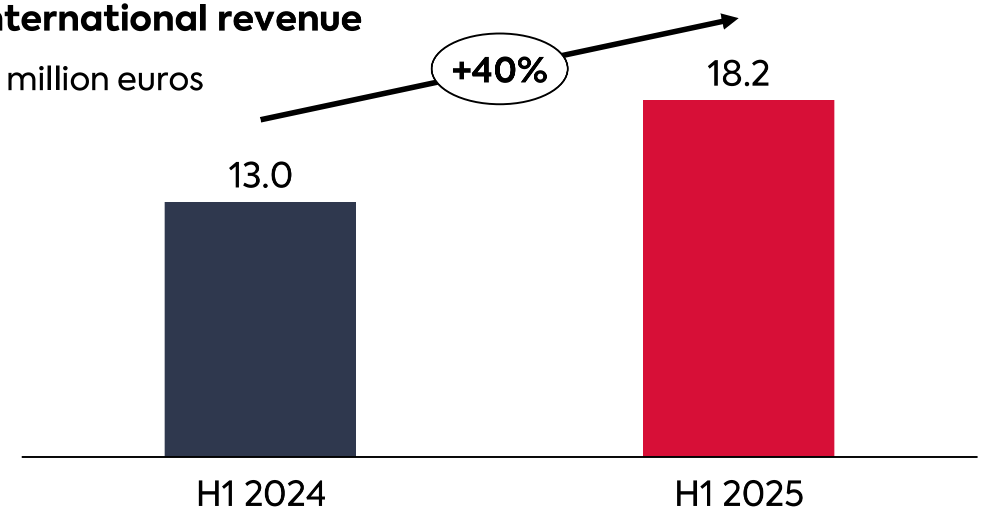


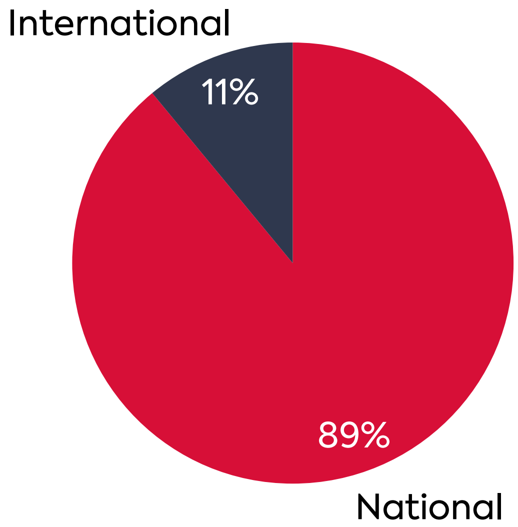
- EBIT growth rate highert than revenue
- Expenditure discipline and product mix

Growing domestic and international sales

International revenue

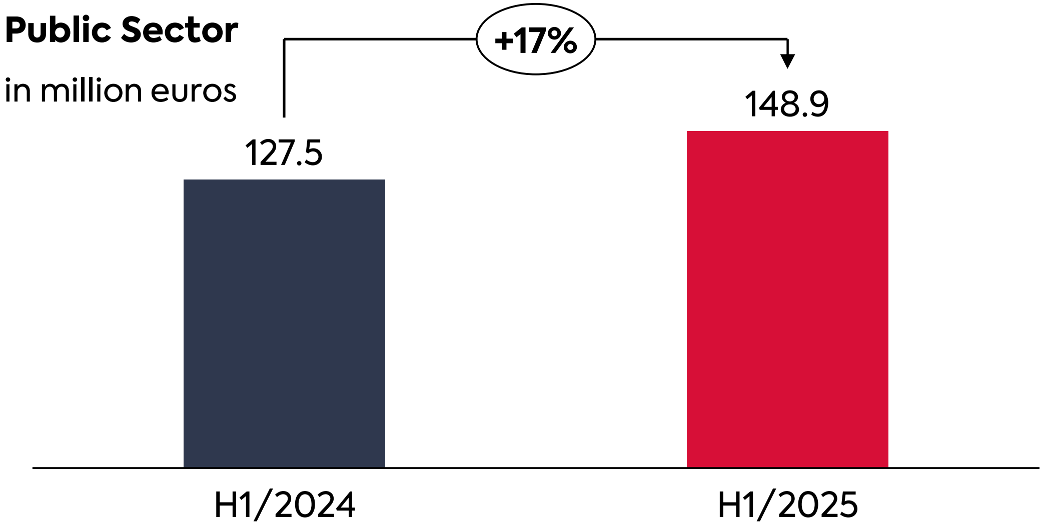
in million euros

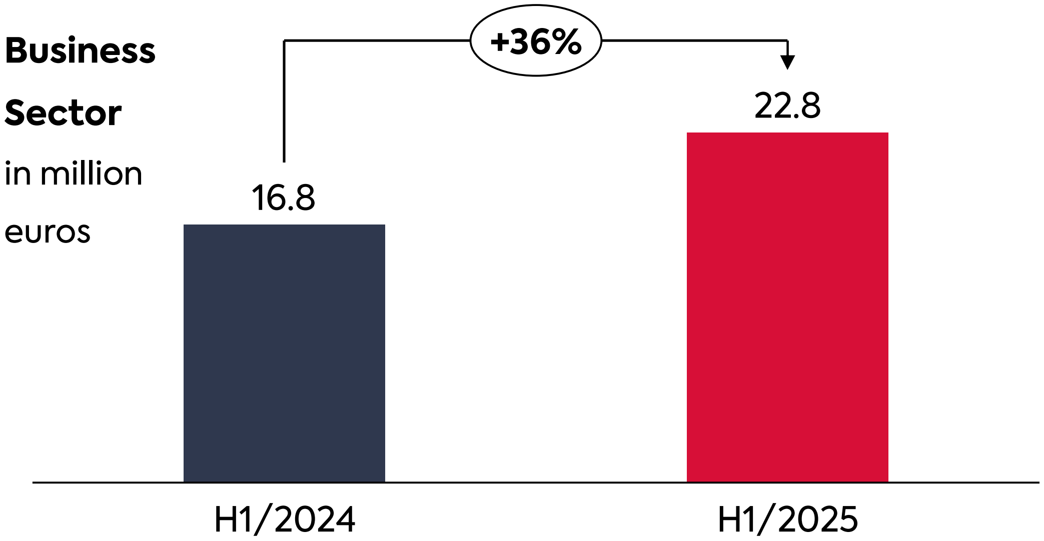




- Double-digit growth in Germany and abroad
- Share of foreign sales in the first half of the year rises from 9% in the previous year to 11%

Revenue from business and public sector

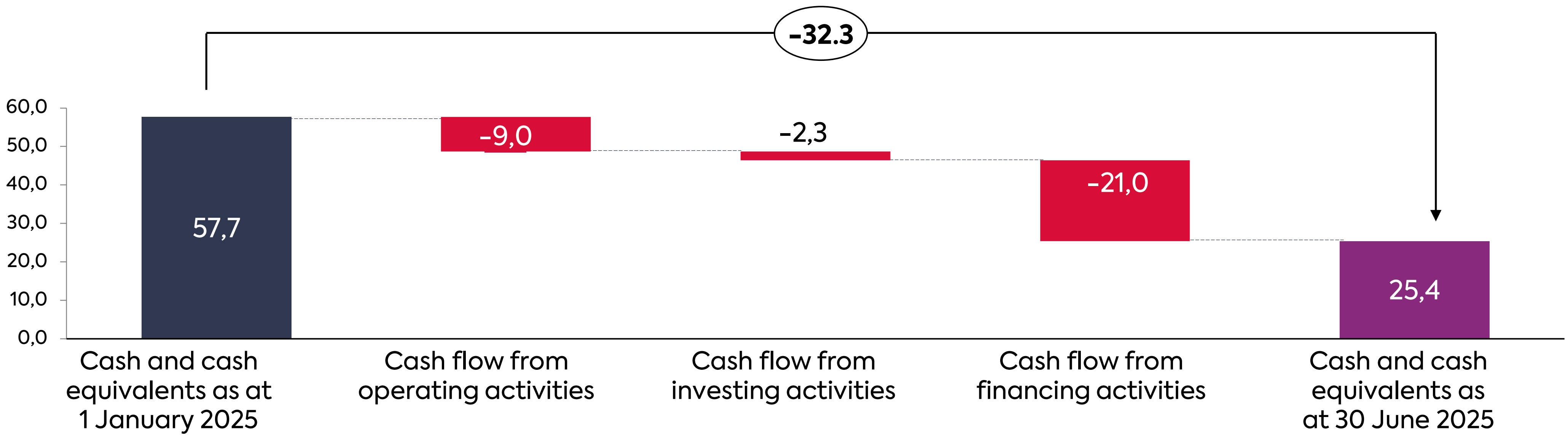




- Growth in all segments
- Public sector customers continue to account for 89% of revenue

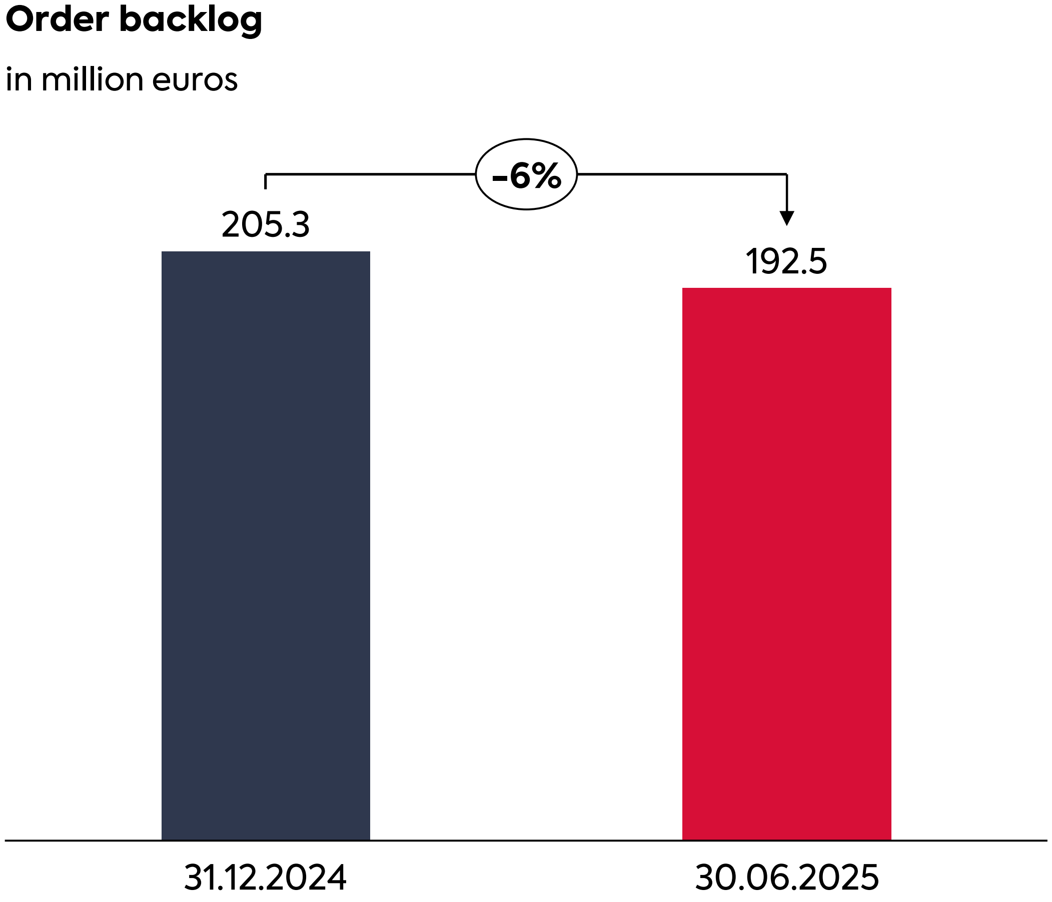
Cashflow

in million euros



- Operating cash flow: Increase in inventories
- Cash flow from financing activities: Dividend payment
- Cash and cash equivalents increased compared to the previous year's reporting date

Order development



- Order backlog at a high level
- Late decision on German Federal Budget

02

Strategy & Outlook

Marc-Julian Siewert

- Chief Executive Officer (CEO) since 1 July 2025
- Extensive experience in strategy, international sales and corporate development.
- Previously a member of the management board at Veridos GmbH for six years, including more than three years as CEO.
- From 2015 to 2019, he held various management positions at Giesecke + Devrient Currency Technology GmbH in Munich, Dubai and across EMEA.

Strategic ambition – leading provider of sovereign cybersecurity solutions in Europe

Public sector: Further development through innovation

Continuous expansion of our leading position with public sector customers and transformation into a secure, cloud-native platform provider.

Defence & Space: Implementing new growth drivers

Utilising the special fund for the German Armed Forces and actively positioning ourselves for potentially increased defence budgets among NATO member states.

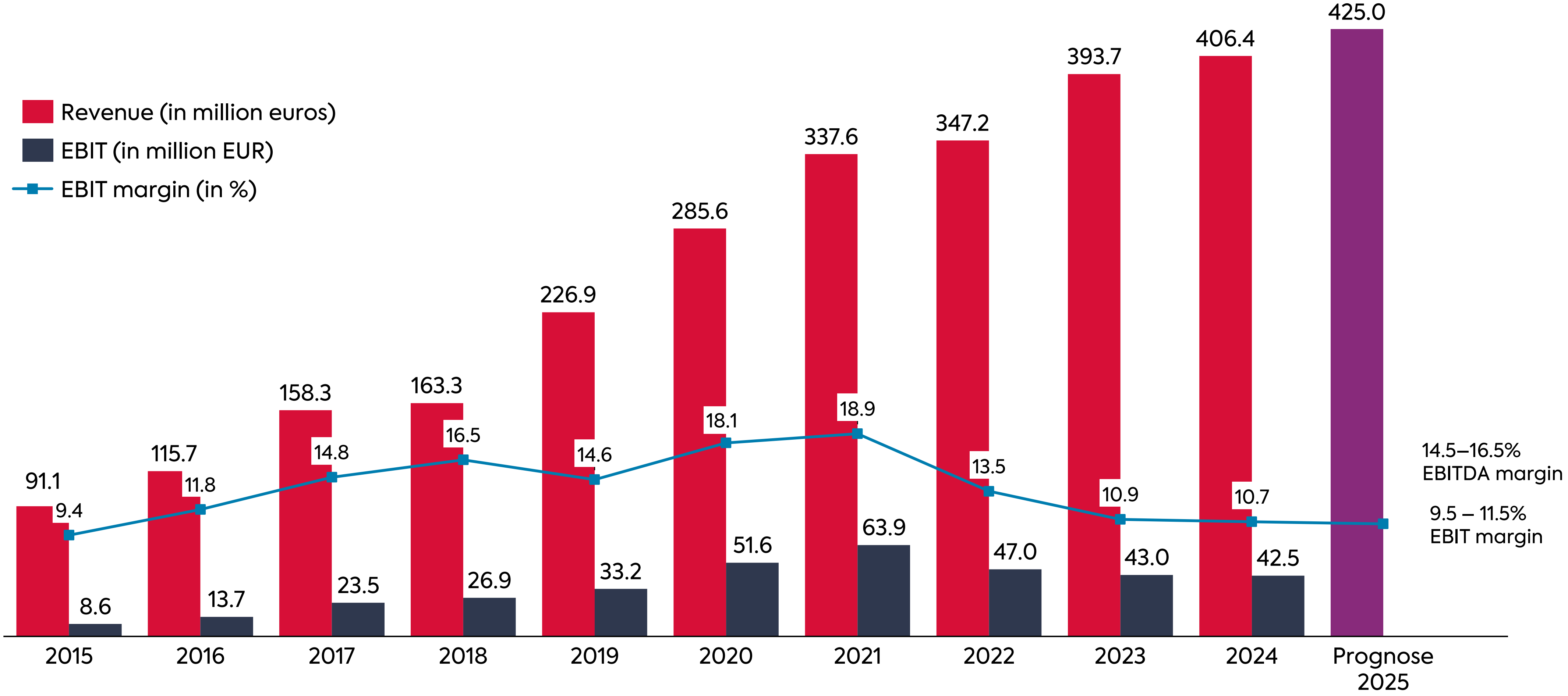
Cloud: Recurring revenues with future-proof technology

Leveraging our unique portfolio through accelerated go-to-market and promising partnerships (HPE, NVIDIA, Deutsche Telekom).

Internationalisation: Potential through strategic expansion

Targeted expansion of our business with international organisations (EU, NATO) and increased development of high-growth regions.

Long-term performance: Sustainable growth



Forecast for 2025 confirmed

~425
million euros
Revenue

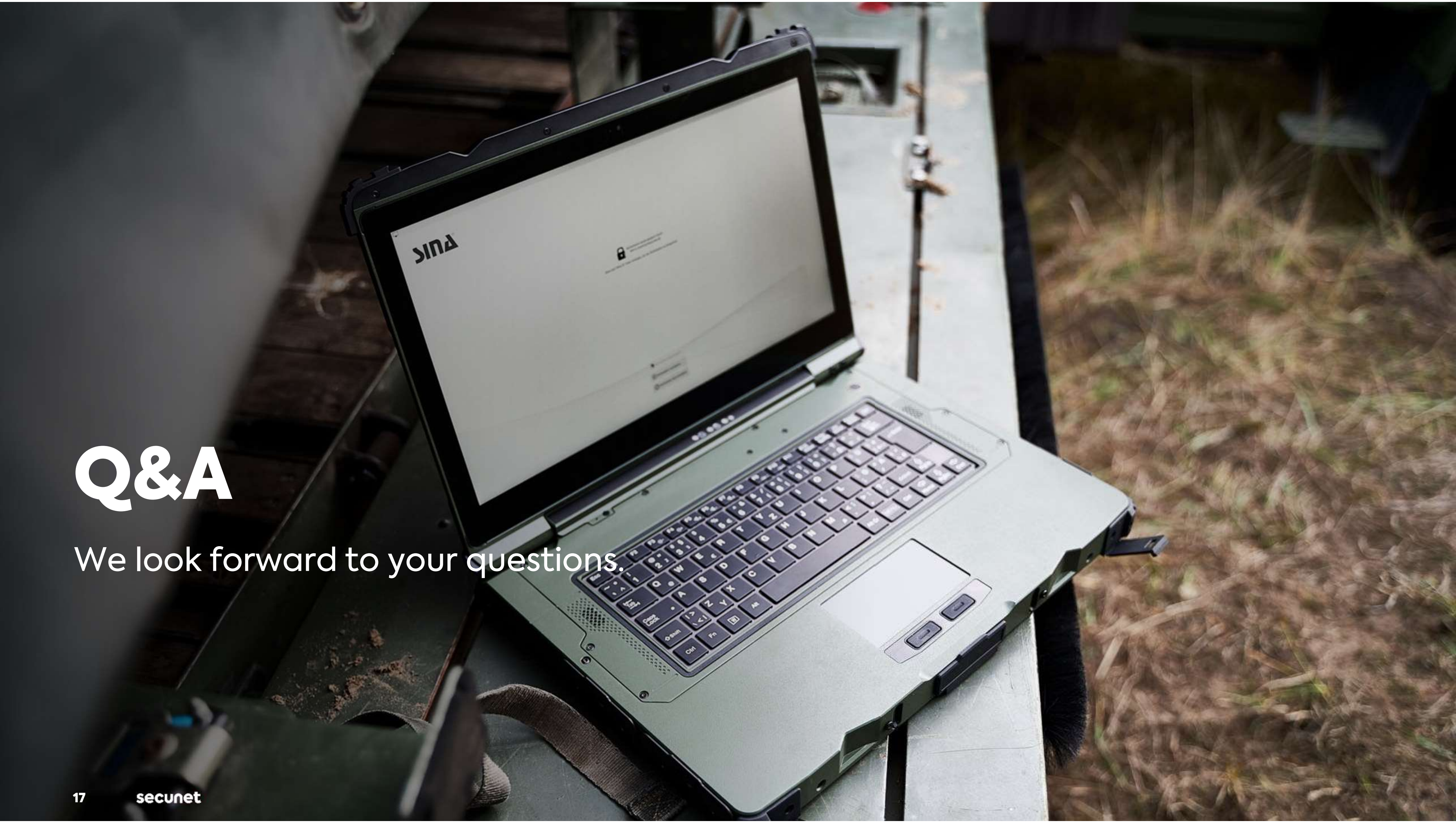
9.5% – 11.5
EBIT margin

14.5 – 16.5
EBITDA margin

2.73
Euro
Dividend per share

03

Q&A



Q&A

We look forward to your questions.

Investor Relations

Tel.:
Email:investor.relations@secunet.com
Internet:www.secunet.com/ueber-uns/investoren

Financial calendar

12 August 2025
Half-year financial report 2025

12 November
Group quarterly statement as of 30 September 2025

Disclaimer

To the extent that this communication contains forecasts or expectations or our statements relate to the future, these statements may involve risks and uncertainties. We therefore cannot guarantee that the expectations will prove to be correct.

Actual events and developments may differ materially from the expectations and assumptions expressed here. Factors that could cause such deviations include changes in the general economic situation and the competitive environment, particularly in the core business areas and markets, exchange rate and interest rate fluctuations, national and international changes in legislation, particularly with regard to tax regulations, and changes in investment or business strategy.

The company assumes no obligation to update the statements made in this announcement.

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