



secunet Security Networks AG
3-Month-Report 2008

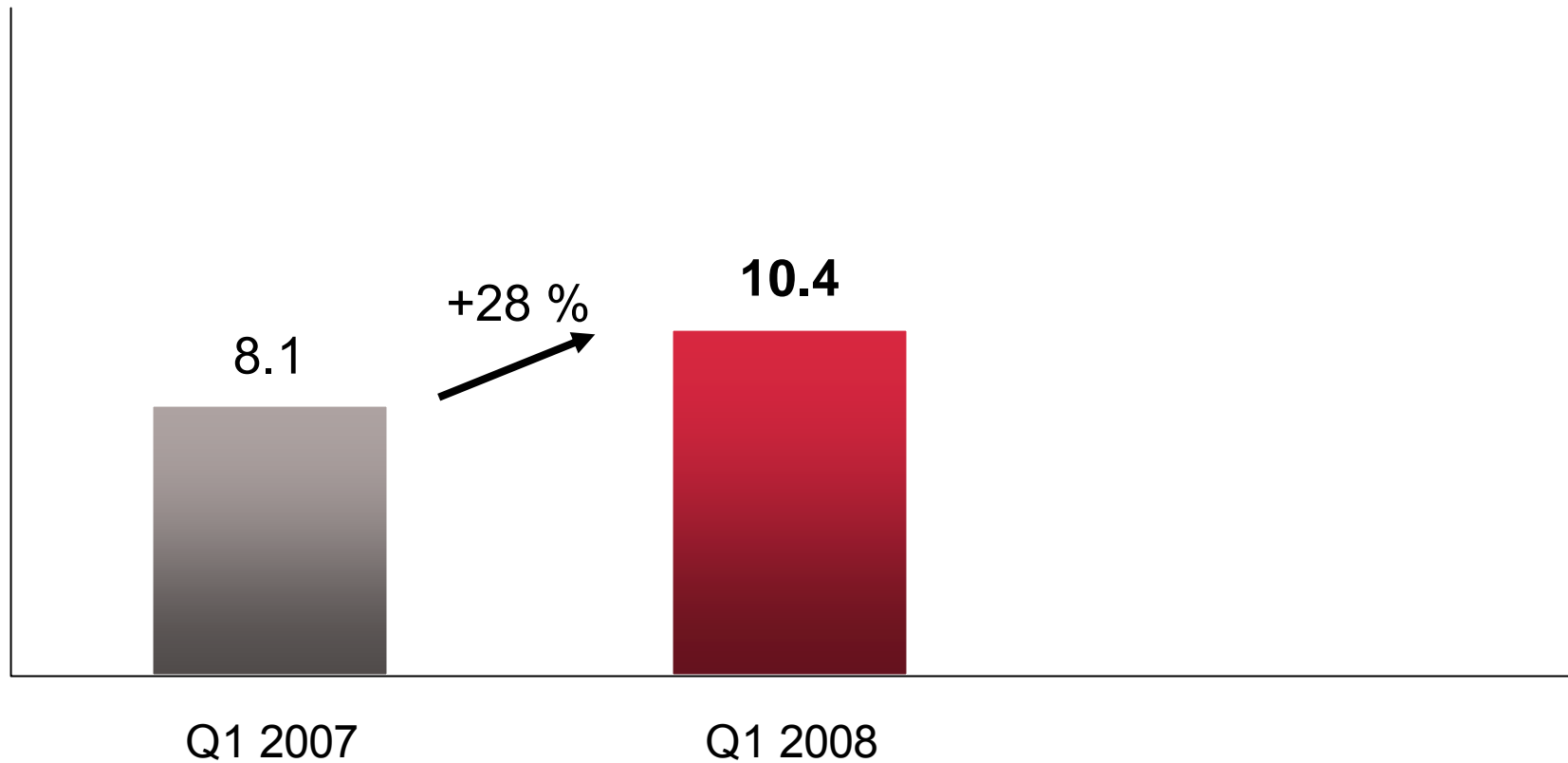
Essen/Germany, 8 May 2008

Core messages in the 3-month-report

- **Strong growth in sales** to Euro 10.4m: up by 28 % yoy
- **EBIT increased** from Euro 0.1m to Euro 0.4m
- **High level of orders:** Euro 19.2 as of 31 March 2008
- **Optimistic outlook** for the business year of 2008

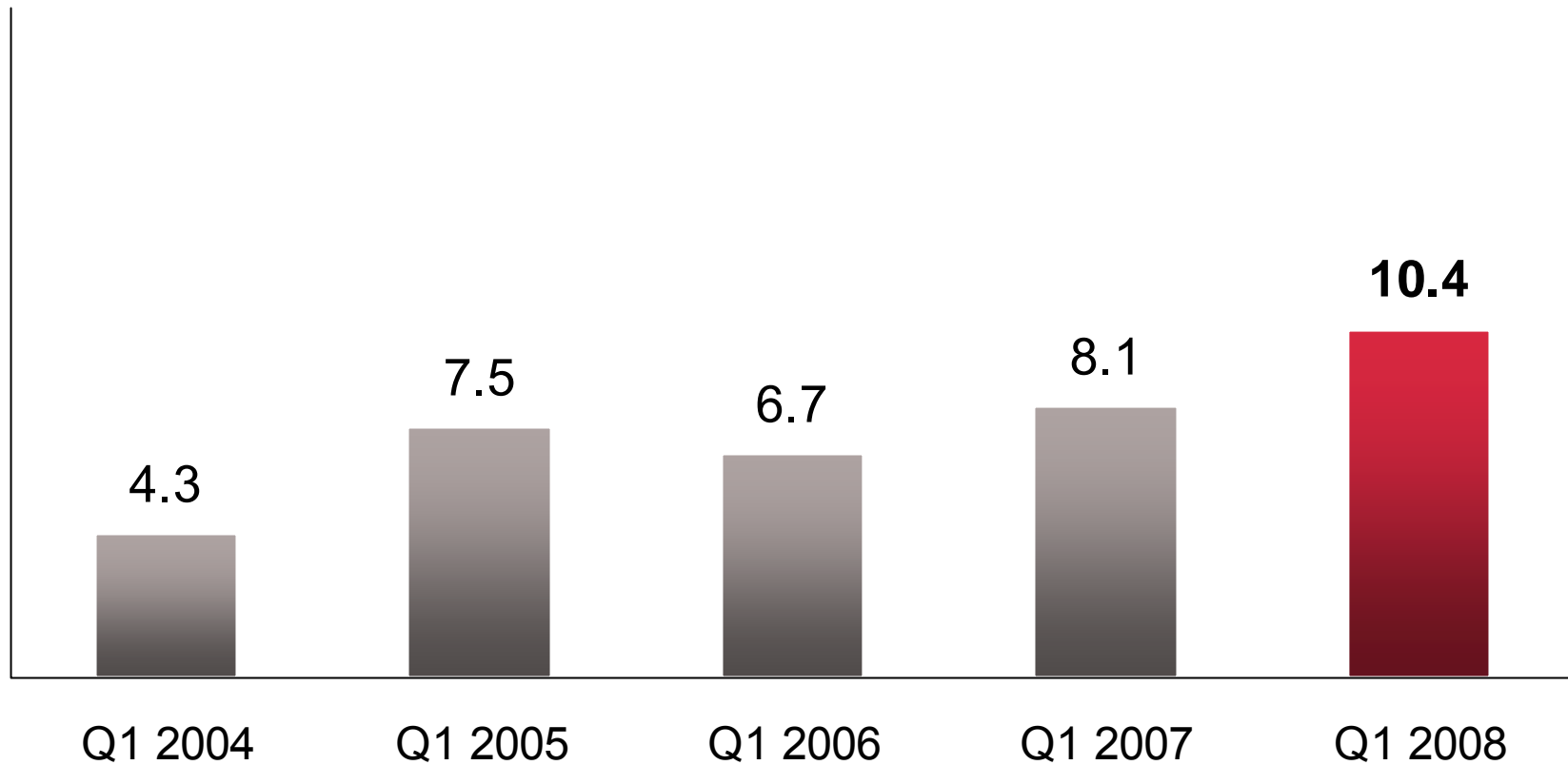
Revenue growth

Sales in Euro million



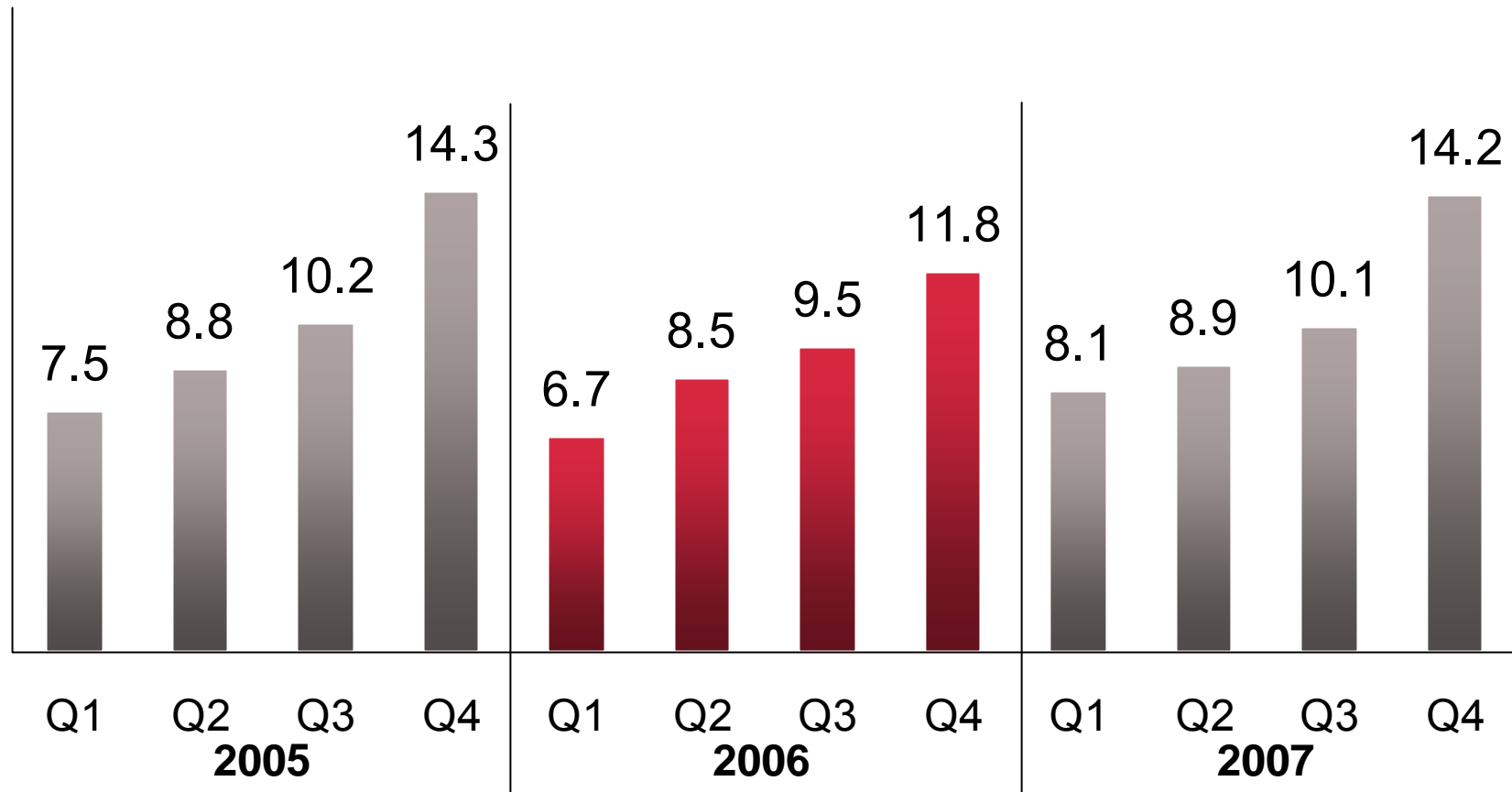
Record level of sales in Q1

Sales in Euro million



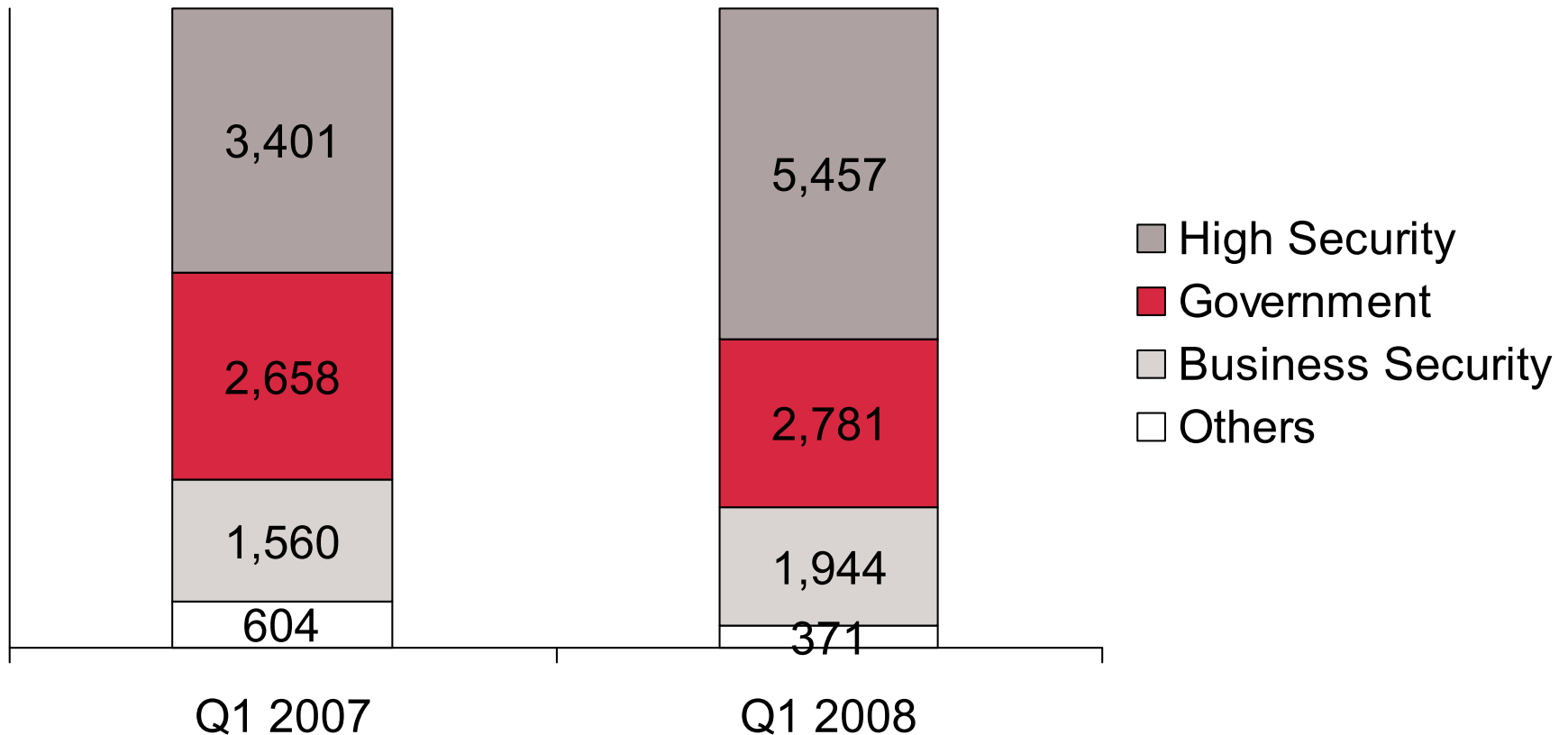
Business with strong seasonal pattern

Sales in Euro million



Segment reporting: revenue contribution

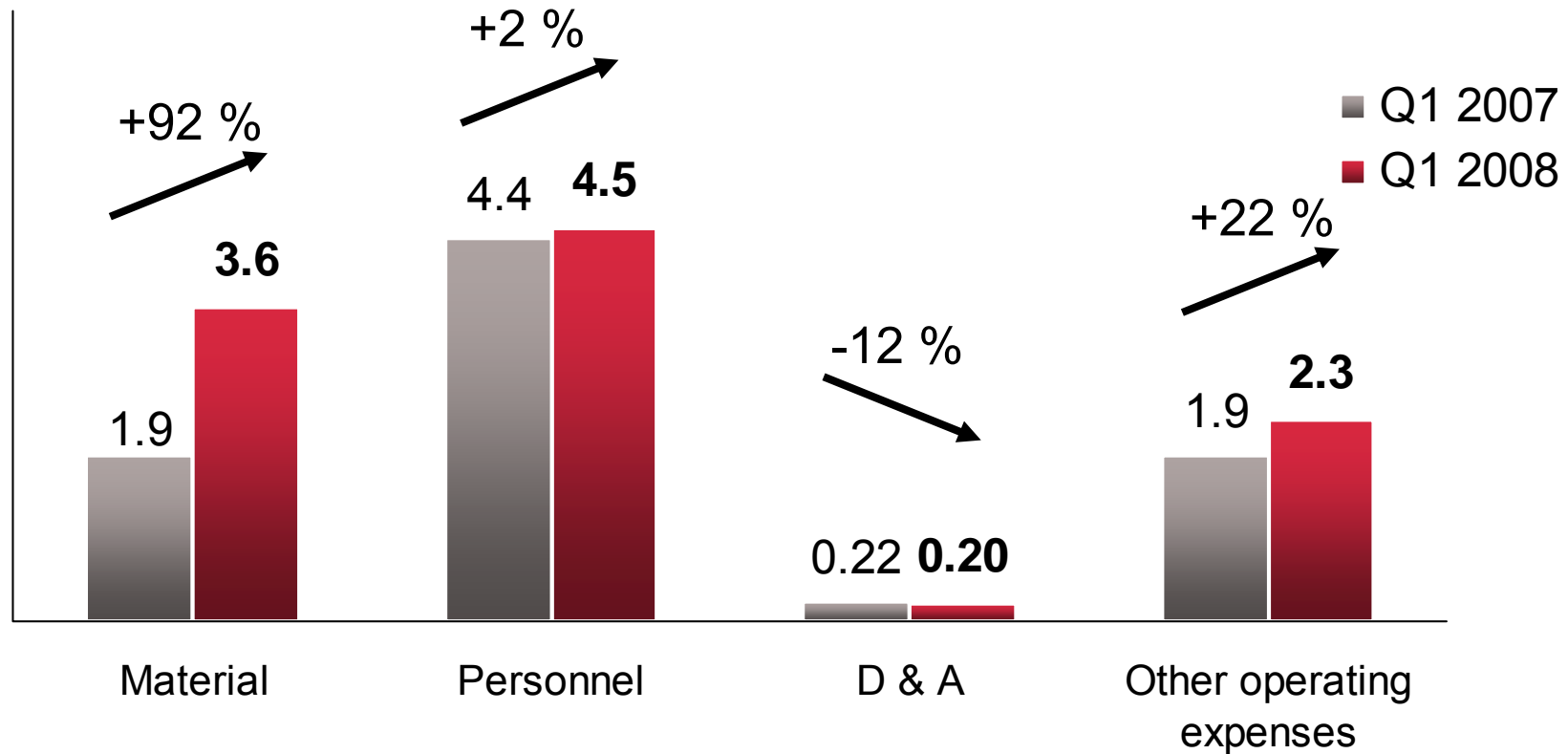
Sales in Euro million



(differences in total due to reconciliation)

Cost items with different changes

in Euro million



Costs

Material costs

- Growing sales of secunet-products
- Hardware deliveries in SINA business

Personnel expenses

- Increase in number of employees
- One-timers in Q1 2007

Depreciation & amortisation

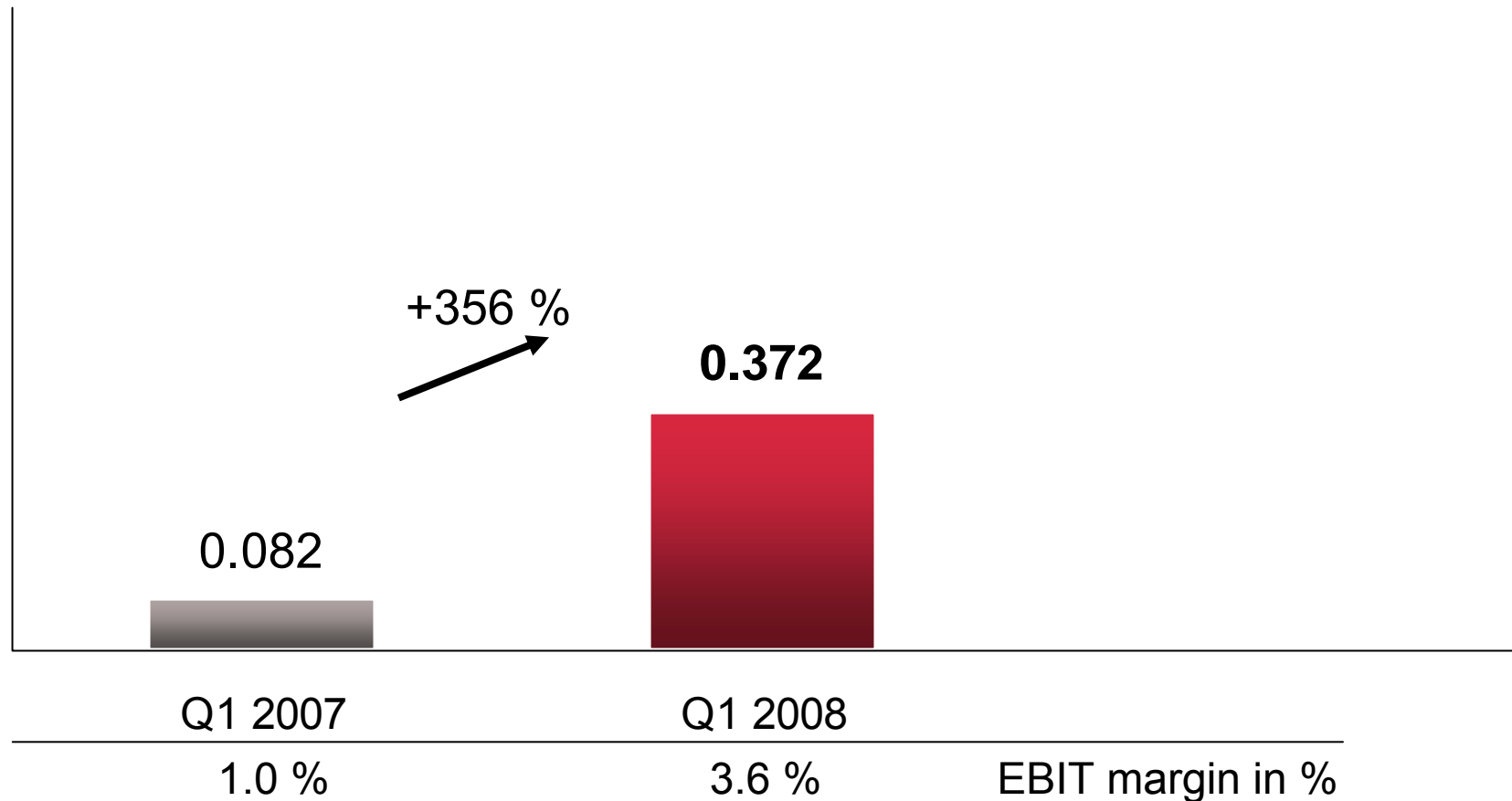
- Lower expenditure on business and workplace equipment

Other operating expenses

- Marketing & public relations activities
- Travel expenses
- Higher rental levels

EBIT growth

EBIT in Euro million



Earnings by segments

EBIT margin in %

Q1 2007

1.7 %

14.9 %

2.2 %

< 0

High Security

Government

Business Security

Others*

Q1 2008

0.5 %

12.6 %

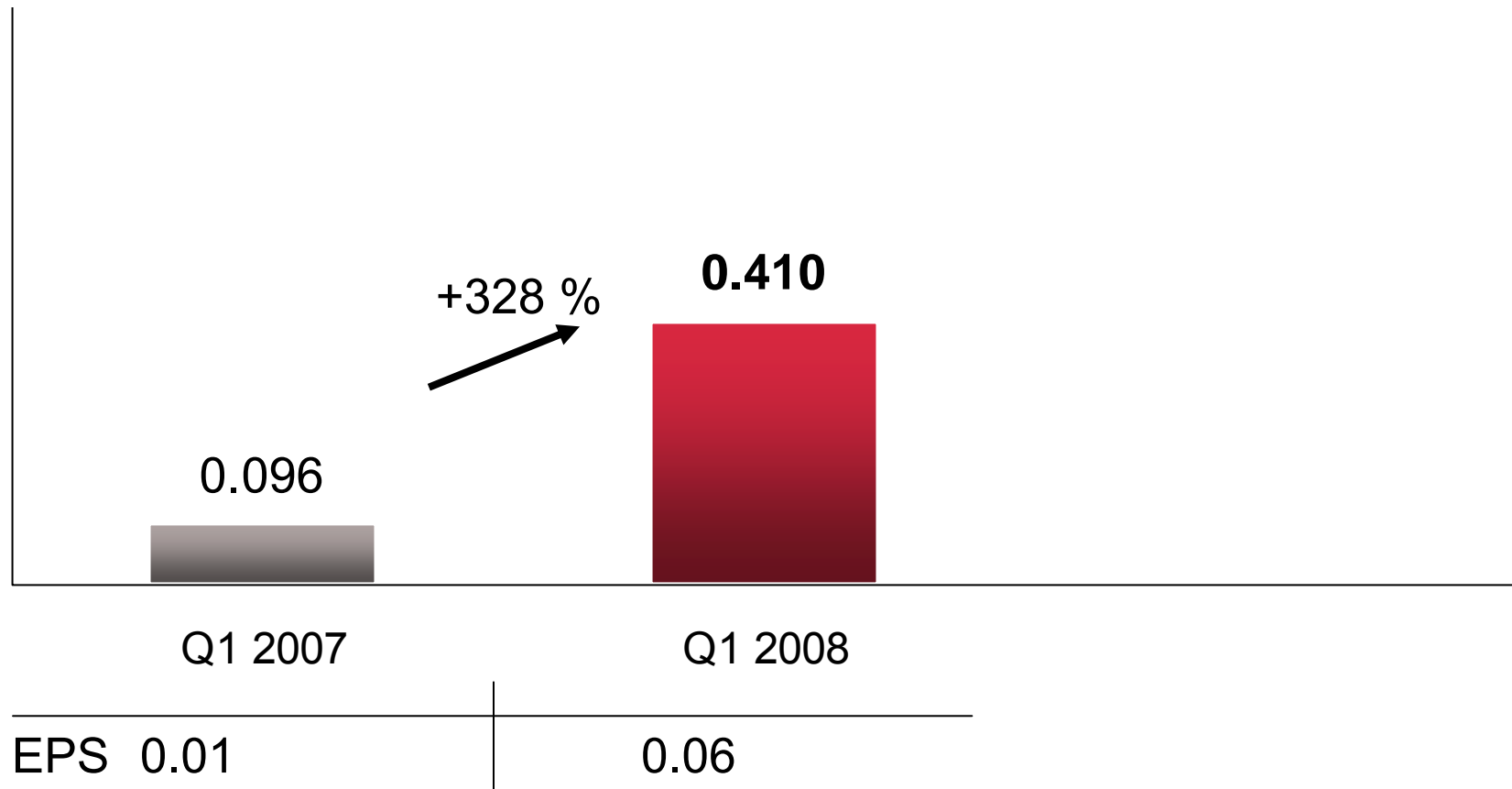
17.2 %

< 0

* Negative due to addition of administrative and management staff units

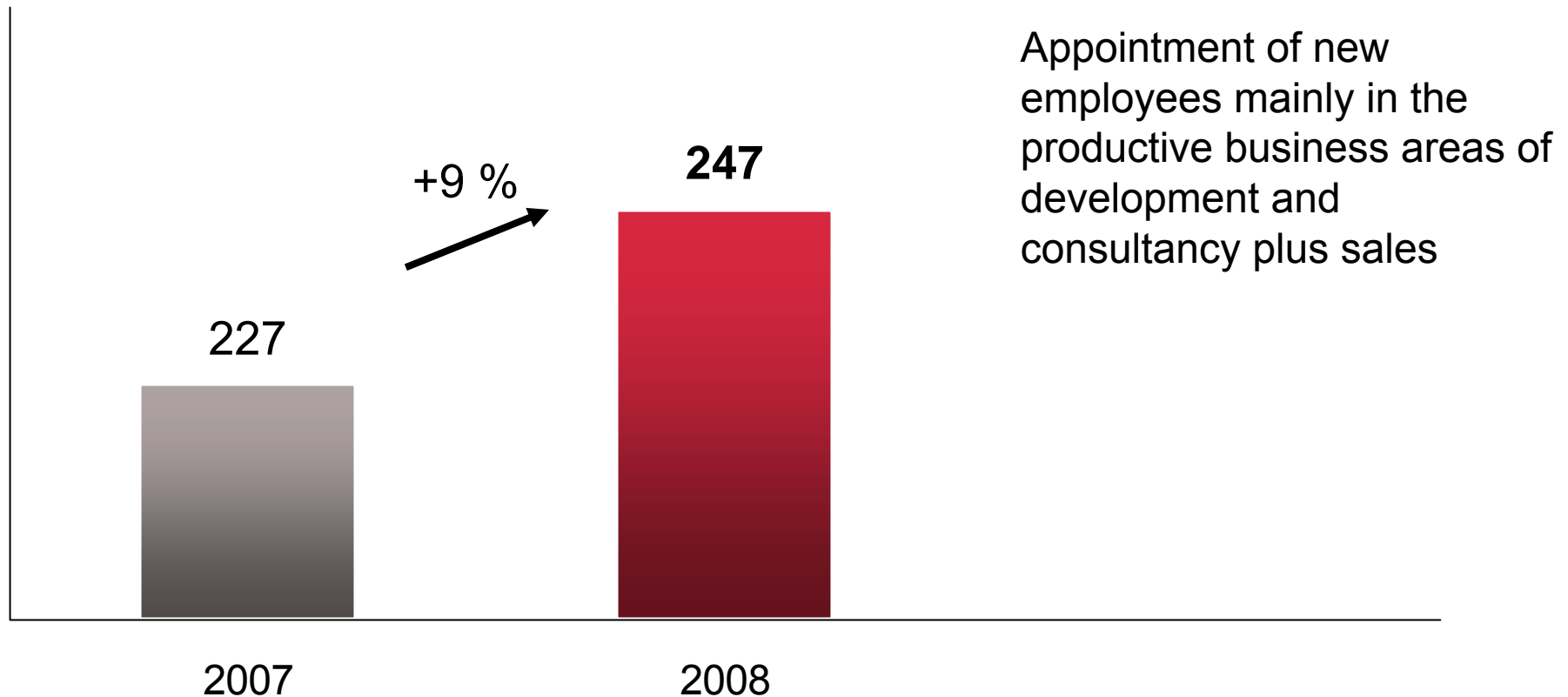
Profit is increasing

Net profit in Euro million



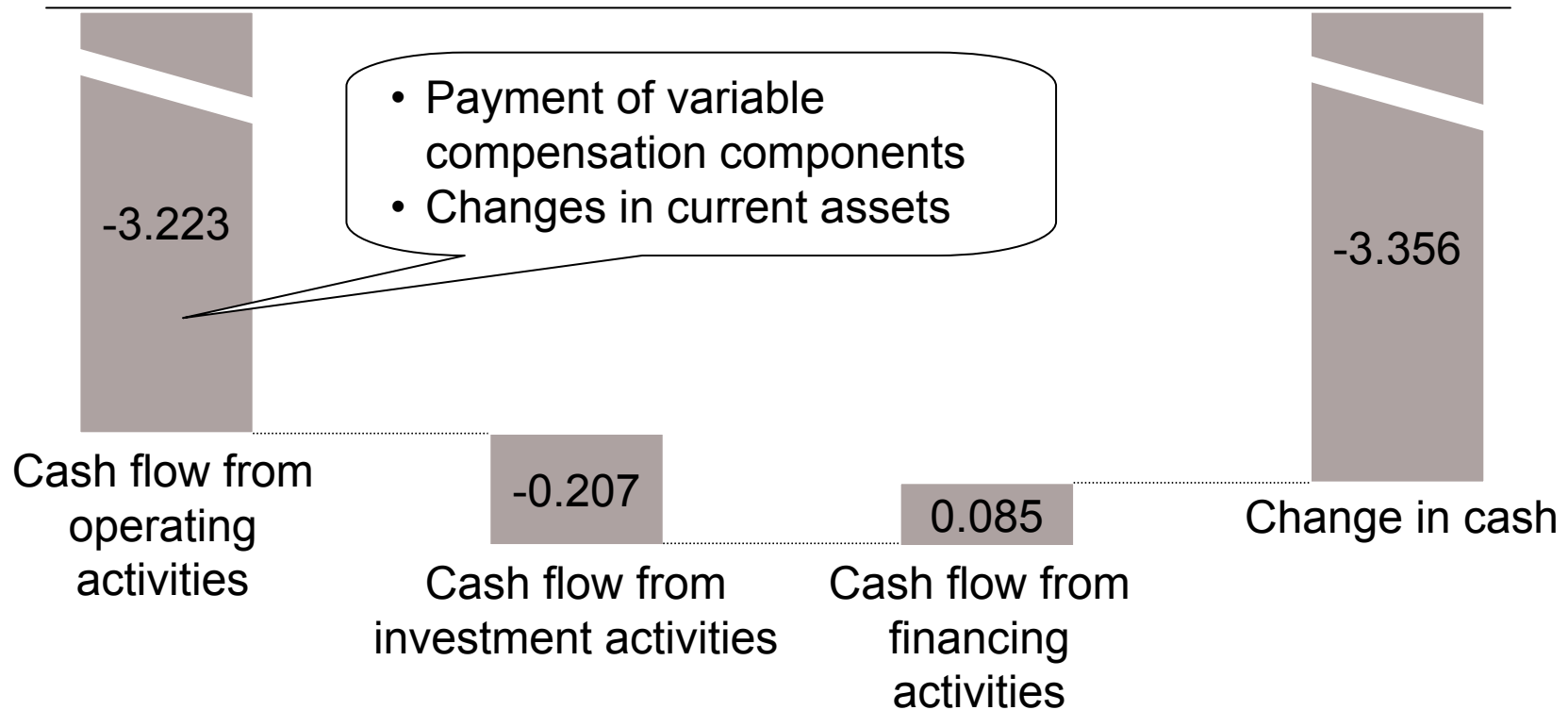
Employees

As at 31 March



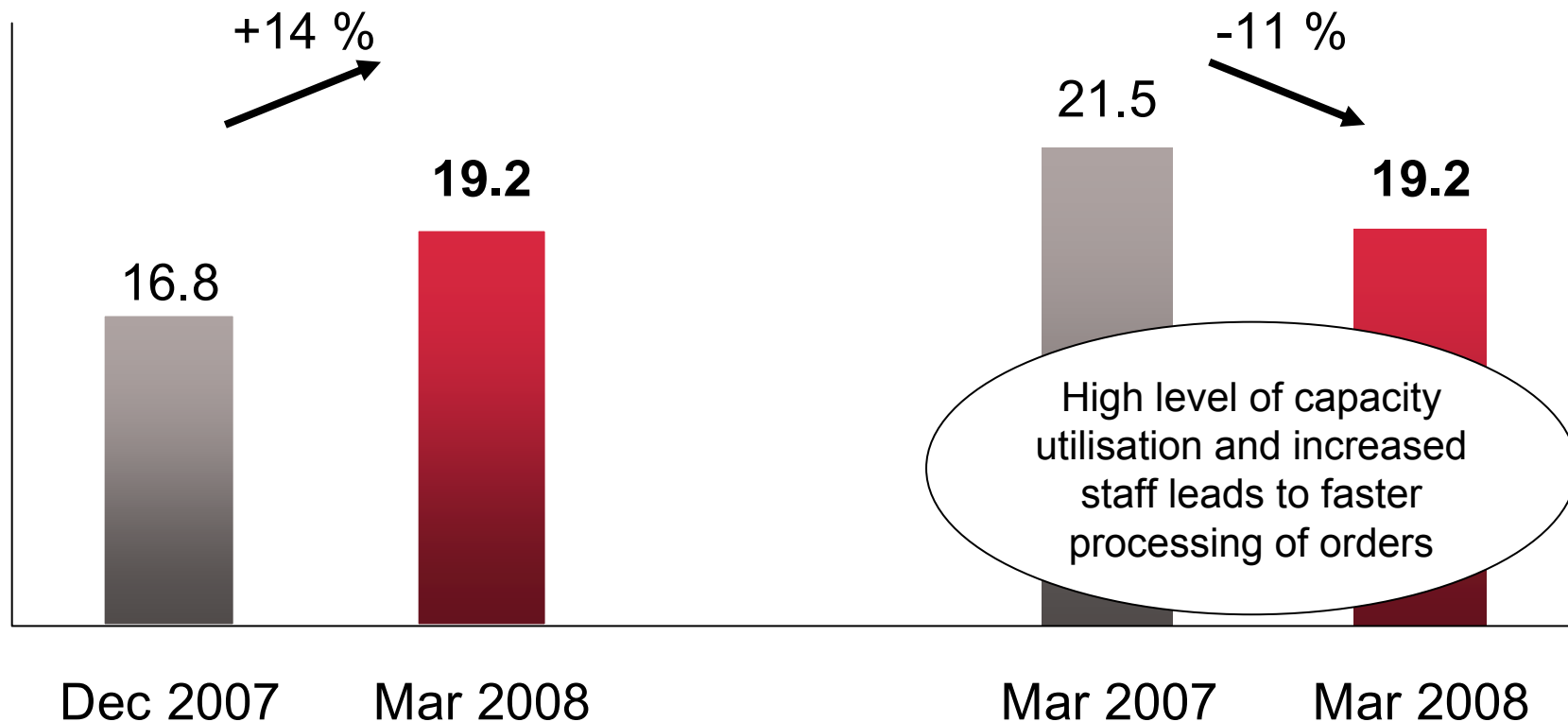
Cash flow statement

In Euro million



High level of orders is consequence of strong demand

in Euro million



Unchanged strategic focus



Current markets:

Expand potentials (e-health, biometrics, official documents, automotive security)



Products:

- Maintaining specialisation on high quality security
- Expanding range of products (SW & HW)



New markets:

- Domestic market: private companies
- Abroad: expand export business

Financial calendar 2008

8 May	3-Month-Report 2008
29 May	Annual General Meeting 2008
14 August	6-Month-Report 2008
6 November	9-Month-Report 2008

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Disclaimer

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**Thank you
for your attention.**

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